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**PACK EXPO CHICAGO 2018**

October 14 - 17 | Booths **E-7820 & N-4518**

With the contribution of



*Ministero dello Sviluppo Economico*



**Machines  
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## THE ITALIAN PACKAGING SECTOR

With **a turnover of more than 6 billion euro**, the Italian automatic packaging machinery sector is one of the most dynamic Italian industries.

It is one of the Italian sectors with the highest **export propensity (more than 80%)** and consists of some **200-250 industrial-sized companies**, along with around 300 production units with artisanal characteristics. It is a world-leading industry that competes with German manufacturers for the international leadership position. More than 50% of all automatic packaging machinery sold worldwide is Italian or German.

The Italian automatic packaging machinery industry's leadership position is based on four essential factors: a high level of technology and product quality; an extremely high level of customization and operating flexibility of machinery; rapid after-sales support in all world markets; and a high degree of competitiveness due to the combination of large integrated groups and highly specialized small and medium-sized enterprises that as a whole offer a full range of machinery for all types of products.

The companies are based prevalently in the regions of Emilia-Romagna (home to the highest concentration of sector companies anywhere in the world), Lombardy, Piedmont and Veneto, together accounting for more than 80% of the sector's companies. The manufacturing center is in the so-called "Packaging Valley" in the province of Bologna.

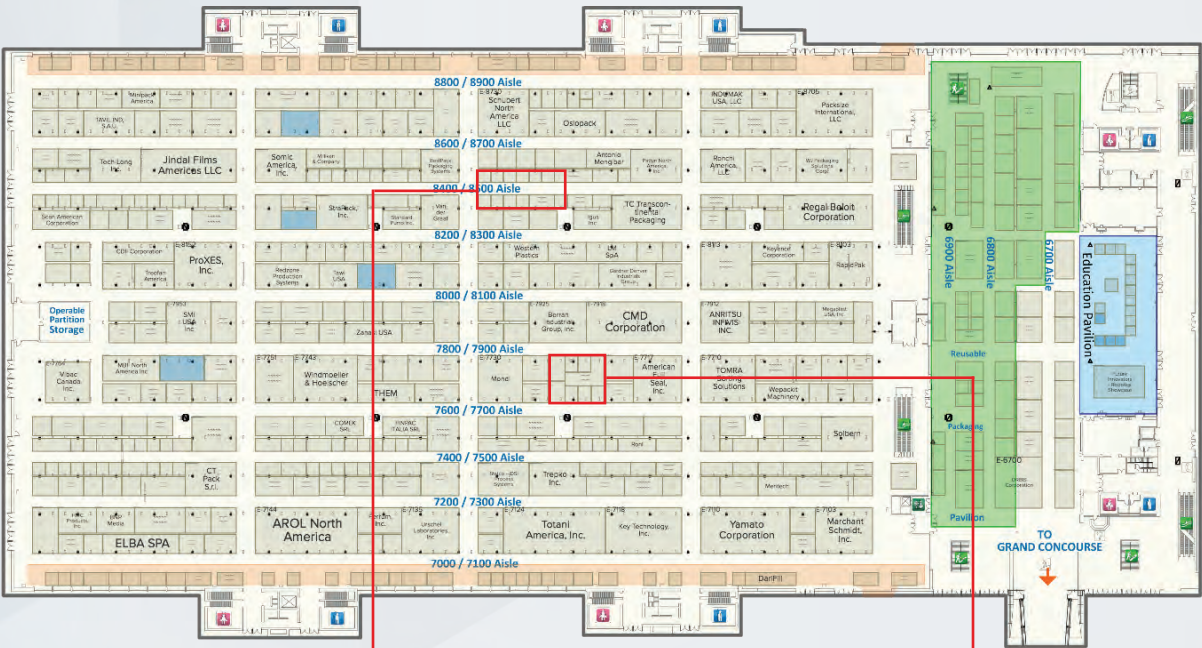
Most of the packaging machinery produced is absorbed by the food sector (which accounts for around 60% of the industry's turnover) and pharmaceuticals, cosmetics and toiletries (just under 25%). The rest is used in various sectors, particularly tobacco, where the Italian machinery industry has a long tradition, chemicals/petrochemicals and tissues.



**<<< Get Inside Italian  
Packaging Technologies**

ITALIAN PAVILION

Floor Plan  
East–Upper Lakeside



Booths E-8430 to E-8433  
E-8526 to E-8531

E-8531 Gruppo Bertolaso S.p.A. 4	E-8530 Alimac North America 2	E-8529 Besser Vacuum, S.p.A. 5	E-8528 VETROMECCANICA 18	E-8527 TORQ/APSOL 3	E-8526 Pasta Technologies Group Srl 12
E-8433 Agriflex SRL 1	E-8432 SIAD Macchine Impianti 14	E-8431 RICCIARELLI SPA 13	E-8430 NO.EL. 11		

Booths E-7720 to E-7726  
E-7820 to E-7826

E-7826 Bett Sistemi Srl. 6	E-7824 Ghezzi & Annoni 10	E-7822 Officinas Bacedi Srl 7
ITA/UCIMA		
E-7726 GAI S.p.A. / Prospero Equipment Corporation 9	E-7724 Unitech Srl 17	E-7722 Gruppo Tecnoferrari 15
		E-7720 EMMETI SPA 8



## EXHIBITORS



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Concept & design, manufacture and installation of systems for storage, dosing, conveying, automation of raw materials – tailor-made solutions for the food industry.

**E-mail:** [info@agriflex.it](mailto:info@agriflex.it) • **Web:** [www.agriflex.it](http://www.agriflex.it)



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Manufacturer of self-adhesive carry handles for all kinds of multipacks and tailor-made solutions.

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### APSOL

Design, manufacturing, testing, after sales services of end-of-line packaging machinery, in particular RSC case packaging and palletizing solutions.

**E-mail:** [info@apsol.it](mailto:info@apsol.it) • **Web:** [www.apsol.it](http://www.apsol.it)



### BERTOLASO

Manufacturer of automatic bottling equipment for still and sparkling wine, spirits, beer, other alcoholic beverages, water and juices.

**E-mail:** [sales@bertolaso.com](mailto:sales@bertolaso.com) • **Web:** [www.bertolaso.com](http://www.bertolaso.com)

**US Contact:** ColloPack Solutions • 117 Camino Dorado Napa, CA • (707) 258-3940  
Phone: (312) 888 5076 • **E-mail:** [o.colombo@alimacgroup.com](mailto:o.colombo@alimacgroup.com)



### BESSER VACUUM

Manufacturing of vacuum packaging machines and high performing vacuum bags for industrial packaging and food processing sector.

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**BOCEDI - OFFICINA BOCEDI**

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**EMMETI**

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**US Contact:** Beth Zarnick-Duffy - Sales Manager

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**US Contact:** GAI America Inc. • 149 Grobric Ct Suite D, Fairfield CA • (707) 862 2323  
Prospero's Equip Corp. • 123 Castelton St., Pleasantville NY • (914) 769-6252

**GHEZZI & ANNONI**

Manufacturer of Slitter-rewinders, log-winders, converting equipments, packaging machines for self adhesive materials, labels, paper, cloth, specialties and coating machines for self-adhesive materials.

**E-mail:** [info@gaweb.net](mailto:info@gaweb.net) • **Web:** [www.gaweb.net](http://www.gaweb.net)

**NO.EL**

Industrial technology that addresses every step of stretch film production process after extrusion, focusing on specialty systems for winding and stretching extruded film.

**E-mail:** [montesano@noel-automation.it](mailto:montesano@noel-automation.it) • **Web:** [www.noel-automation.it](http://www.noel-automation.it)

**US Contact:** NO.EL. North America Sales Office • 8616 La Tijera Blvd Suite 512, Los Angeles CA  
Phone: (310) 846 5905

**PASTA TECHNOLOGIES GROUP**

Machines and lines for the production of pasta, traditional or gluten-free, gnocchi and treatment: cooking, pasteurization, drying, cooling, and sterilization of packages to extend product shelf-life.

**E-mail:** [info@pastatechgroup.com](mailto:info@pastatechgroup.com) • **Web:** [www.pastatechgroup.com](http://www.pastatechgroup.com)

**US Contact:** Demaco • 7610 Coral Drive, West Melbourne, FL  
Phone: (321) 952-6600 • E-mail: [Joe@demaco.com](mailto:Joe@demaco.com)





### **RICCIARELLI**

Complete turnkey packaging lines, from process lines to shipments on pallets, bucket elevators, weighers, packaging machines, cartoning machines, check weighers, shrink wrapping machines, case packers.

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**US Contact:** Alessandro Gioacchini  
B.D.M. INC. • 246 NW Plaza Drive, Riverside, MO



### **SIAD MACCHINE IMPIANTI**

Production of reciprocating air compressors for blowing PET bottles for the Food & Beverage sector.



**E-mail:** [siadmi@siad.eu](mailto:siadmi@siad.eu) • **Web:** [www.siadmi.com](http://www.siadmi.com)

**US Contact:** CRU AIR + GAS • Mr. Shannon de Souza  
8 - 4995 Timberlea Blvd., Mississauga, ON  
Phone: (905) 501-1240



### **TECNOFERRARI**

Production and worldwide supply of storage automatic machines, end-of-line automatic solutions and industrial handling.



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### **TORQ PACKAGING**

Design, manufacturing, installation, after sales service of capping and closing system, linear filler and rinsing machines.



**E-mail:** [info@torqpackaging.it](mailto:info@torqpackaging.it) • **Web:** [www.torqpackaging.it](http://www.torqpackaging.it)



### **UNITECH AUTOMATIC PACKAGING SYSTEMS**

Automatic wrapping machines, automatic strapping machines, automatic stretch winding machines.



**E-mail:** [paolo@unitechpackaging.com](mailto:paolo@unitechpackaging.com)

**Web:** [www.unitechpackaging.com](http://www.unitechpackaging.com)



### **VETROMECCANICA**

Design, manufacturing and installation of conveying solutions for both primary and secondary packaging, and conveying systems tailored on your production needs. Worldwide after-sales and technical assistance.



**E-mail:** [sales@vetromeccanica.it](mailto:sales@vetromeccanica.it) • **Web:** [www.vetromeccanica.it](http://www.vetromeccanica.it)

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**E-7820**  
**N-4815**

## ITALIAN TRADE AGENCY - ICE



**ITALIAN TRADE AGENCY**

The ITALIAN TRADE AGENCY is the Italian Government Agency promoting the internationalization of Italian companies abroad, in line with the strategies of the Ministry of Economic Development.

ITA works with Italian and foreign companies along with local authorities and businesses via its worldwide network linked to Italian embassies and consulates. The ITA also facilitates the establishment and development of foreign companies in Italy.

The ITALIAN TRADE AGENCY - **Chicago Office** oversees, among many other programs, the **Machines Italia** project which supports 15 leading Italian machinery manufacturers' associations representing more than 10,000 Italian companies through numerous programs with North American companies, organizations, and academic institutions for multiple machinery sectors, including **packaging and food processing sectors**.

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**N-4815**  
**E-7820**

## UCIMA



UCIMA (Italian Packaging Machinery Manufacturers' Association) is the national trade association that represents and supports the Italian packing and packaging machinery manufacturers. It has more than 130 member companies from all over the country, including the industry leaders. UCIMA member companies cover the entire range of packaging machinery production, from the food, confectionery and tobacco industries through to pharmaceuticals, chemicals, petrochemicals, cosmetics and end-of-line technologies.

Italy is one of the world leaders in packaging machinery, with a world market share of 25,5%. In 2017 the sector's turnover totaled more than 7 billion euro. Exports account for around 80% of total turnover with a value of over 5 billion euro.

The largest market area is the European Union. In second place is Asia, next come North America, Central and South America and Extra UE-Europe.

As regards the most important countries of export, United States, France and China are the top export markets.

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