

**ITALIA**<sup>AT</sup>

**PACK EXPO**

**> CONNECTS 2020 <**

**DIGITAL EVENT**

**November 9<sup>th</sup> - 13<sup>th</sup>, 2020**

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## THE DIGITAL EVENT IS ORGANIZED BY



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With a modern and motivated organization of offices across 70 countries, ITA supports the international business development of Italian companies and promotes the attraction of foreign investment in Italy.

Even in these challenging times for international trade and business, Italy remains a reliable hub for innovation. And as the United States' second largest importer in the packaging machinery sector (comprising 18% of all imports) for over 20 years, Italy should be your first step when looking to safely expand your business.

That is why we are proud to sponsor this year's cohort of 29 Italian companies from the Italian packaging machine sector at Pack Expo Connects 2020 under the ITA logo.



**UCIMA**

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UCIMA (Italian Packaging Machinery Manufacturers' Association) is the national trade association which represents and supports the Italian packaging and packaging machinery manufacturers. It has more than 120 member companies from all over Italy, including the industry's primary leaders.

UCIMA member companies cover the entire range of packaging machinery production, from food, confectionary, and tobacco industries through to pharmaceuticals, chemicals, petrochemicals, cosmetics, and end-of-line technologies. Italy is one of the world leaders in packaging machinery, with a world market share of 25.5%.

Italy is one of the world leaders in packaging machinery, with a world market share of 18%. In 2019 the sector's turnover totalled record figures of 8 billion euro. Exports account for around 80% of total turnover, with a value of over 6,3 billion euro. The largest market area is the European Union. In second place is Asia, next come non-EU Europe, North America and Central and South America. As regards the most important countries of export, United States, France and China are the top export markets.



## AN INVITATION TO EXPLORE THE ITALIAN PACKAGING SECTOR

With sales of more than 6 billion euro, the Italian automatic packaging machinery sector is a dynamic Italian industry.

It is one of the Italian sectors with the highest export propensity (more than 80%) and consists of some 200-250 industrial-sized companies, along with around 300 manufacturing units with artisanal characteristics.

Italy's world-leading industry competes head to head with German manufacturers for the international leadership position. In fact, more than 50% of all automatic packaging machinery sold worldwide is either Italian or German.

The Italian automatic packaging machinery industry's leadership position is based on four essential factors: a high level of technology and product quality; an extremely high level of customization and operating flexibility of machinery; rapid after-sales support in all world markets; and a high degree of competitiveness based on the combination of large integrated groups and highly specialized small and medium-sized enterprises that, as a whole, offer a full range of machinery for all types of products.

The companies are predominately based in the regions of Emilia-Romagna (home to the highest concentration of sector companies anywhere in the world), Lombardy, Piedmont and Veneto, together accounting for more than 80% of the sector's companies. A prominent manufacturing cluster is the so-called "Packaging Valley" in the province of Bologna.

Most of the packaging machinery produced goes to the food sector (which accounts for around 60% of the industry's turnover) and pharmaceutical, cosmetics and toiletries (just under 25%), and various other sector, particularly tobacco, where the Italian machinery industry has a long tradition, chemicals, petrochemicals and tissues.

That is why we are proud to sponsor this year's cohort of 30 Italian companies from the Italian packaging machine sector at Pack Expo Connects 2020 under the ITA logo.

Explore how they, and Italy, can help you expand your business by viewing this digital brochure and visiting our virtual booth at [Pack Expo Connects 2020](#).

**Marco Saladini**

Italian Trade Agency - Chicago Office

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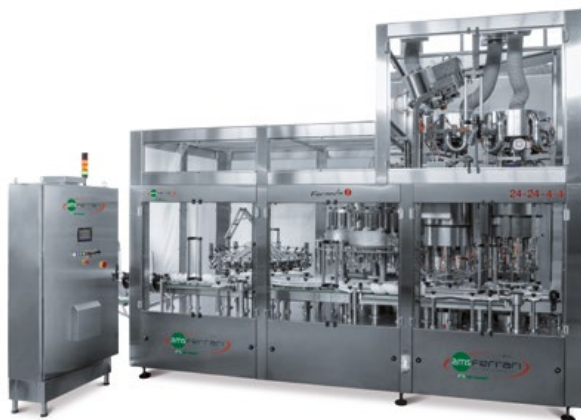


Ams Ferrari srl produces and supplies filling and packaging lines for beverages; manufacturing and world wide supply of automatic filling & packaging lines for water, wine, beer, vodka, juice, dairy, and other alcoholic and non alcoholic drinks, CSD, detergents, sanitizers and gel, in PET bottles, glass and cans, with turn-key solutions, after-sales service support, supply of spare parts, engineering service, global projecting.

In particular, due to the consolidate experience in beverages field, Ams Ferrari srl is highly specialized in the installation of preparation and processing room for beverages and juices.

Ams Ferrari srl, through the support of its engineering department, is also a specialist in exploiting the space made available by the customer to install bottling, packaging and processing lines. This service is implemented by focusing in technical, logistic and economic needs of the customer. After the plan has been approved, detailed executive drawings are prepared.

In carrying out these projects, Ams Ferrari srl also collaborates with many reliable and remarkable experienced partners in partnership.



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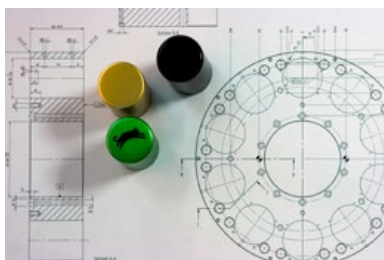
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AROL Group serves beverage, beer, food, wine, spirits, personal care, chemical, household care and cosmetics industries. Our machinery increases packaging line efficiency and with the consumer as a priority to ensure the end product freshness and flavour. They are part of our group: AROL, MACA Engineering, TIRELLI, UNIMAC-GHERRI. Our product offer ranges from caps making equipment, closure systems, cosmetics packaging equipment, food packaging equipment.

Our strength is expressed through our dynamic R&D team which leverages on each other's experience to place on the market innovative and original applications to satisfy any customer's need.

The global technical support and after-sales team offer a wide variety of services, from training to maintenance, from original spare parts to trouble-shooting, from format change to performance consultancy service.

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Besser Vacuum is the Italian leader company in manufacturing vacuum packaging machines, vacuum bags, thermal circulators for sous-vide cooking, tray-sealers, tools, glasses and cutlery polishers and a wide range of professional equipment for the ho.re.ca., industrial and catering sector.

Being based in Dignano, Udine (north-eastern part of Italy) and having been on the market for more than 20 years with the production of vacuum machines, Besser Vacuum can now boast a prestigious know-how that is internationally recognized and rewarded.

A family run company where dynamic energy, young enterprise, flexibility, up-to-date technology, continuous research & development allowed Besser Vacuum to open an American branch in Mexico and another one in Spain, as well as counting on a wide network of customers and distributors worldwide. Besser Vacuum machines are CE, ETL, ETL Sanitation and CSA approved.

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Bonfiglioli Engineering is the packaging inspection and integrity solutions partner for a vast assortment of container types serving the pharmaceutical, food & beverage, metal can, aerosol, chemical and personal care industry.

We provide only non-invasive, non-destructive leak testing and packaging integrity equipment, designed to increase product-line efficiency with lab, offline, in-line and custom-combination solutions.

Our packaging integrity methods include:

- Container Closure Integrity Testing (CCIT)
- Headspace Gas Analysis (HGA)
- Automated Visual Inspection (AVI)

Testing is quick, reliable and repeatable and gives consistent results for a comprehensive batch control, always without altering the container features.

Today, after over 40 years and with over 5000 installations around the world, Bonfiglioli Engineering provides its customers dedicated solutions based on quality, innovation, expertise, flexibility and global customer service support.





## > BREVETTI GASPARIN

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Gasparin Brevetti is a manufacturing leading company of slicing and packaging systems for the baking industry since 1960. The company produces single machines and automatic industrial lines, designed to meet the different needs of the market with customized solutions adapted to every single customer according to the highest production standards. Established in 1960 and with over 60 years of experience in the sector, Gasparin Brevetti has gained a deep knowledge of the market that guarantees the right cutting and packaging techniques for each type of product, with an interest in continuous improvement in step with customer needs and market evolution.



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Cavanna is an Italian company specialized in packaging systems flowpack allowing a small wrapper to wrap a single product or group of products with a plastic film and is also leader in cartoning.

Among the various sectors in which these types of packaging are used, there is first of all the food sector, but also non-food, cosmetic and pharmaceutical industries.

The product, independently of whether it be food based or other, is packaged and protected in order to preserve its quality, to ensure security and at the same time facilitate the opening to the final consumer.

The strength of the Group are: 60 years of history and experience, 4 plants, 42 agencies covering 58 nations, about 6.000 machines and completed lines installed worldwide, more than 900 customers and more than 100 patents registered.



## > CAVECO SRL

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Founded in 1979, CAVECO has, since its origins, shown dynamism and versatility, placing it among leading international companies in the packaging industry.

Since its inception, when thermosealing packaging technology was starting to become popular, CAVECO has built a reputation in the catering and ready meals industry. It has also expanded its range with complete lines for lasagne, cannelloni, pasta, vegetable soups, sauces, etc.

Over the years, great receptiveness to the market has allowed the company to gain experience in meat packaging using the MAP and SKIN thermosealing technology.

Our technologies and business strategies are constantly evolving and the professionalism that we have been offering our customers for over 40 years is the best business card.

Today CAVECO is proud to be part of a leading international Group as GRUPPO FABBRI VIGNOLA, offering complete packaging solutions, expanding its range of food tray sealers.



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Since 1985 we are direct manufacturer of full automatic silo-plants to store, convey & dose raw materials. Outdoor & indoor silos; mechanical & pneumatic transports; bags & big bags dump stations; automatic station for minor-ingredients; liquid tanks; scales; fermenting technology; flour cooling system; fat cold metering; bread & biscuit's scraps re-work systems; automation with control panels & traceability.

CEPI assists with every stage of the production process, from product and process analysis with hygiene and safety management, to engineering and control, manufacture, logistics, installation, commissioning, service including helpdesk, monitoring, spares and assistance, and project management overseeing all workflow.

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COMEK designs and manufactures weighing, wrapping and packaging automatic systems. Core business of the company is the production of Vertical Form Fill Seal machine, linear and multihead weighers, cups volumetric doser, auger filler, pneumatic doser, filling-sealing-closing machine.

The production is completed by conveyors, automatism for gadget insert. The Omnya model VFFS, is a machine for high speed production, but with maximum flexibility to perform any type of packaging as also doypack with zipper.

The realization of plants in chips and salty snacks, confectionery, dairy, fresh vegetables, fresh and dried pasta, frozen food, petfood, powders, liquids and cream, vacuum-packed products, make Comek one of the most highly skilled and reliable companies in the international arena.

SE Packaging Systems began operation 15-years ago (in 2003) to provide automated packaging solutions to its customers. The founders have collectively over 50 years experience in the industry.

In 2015 SE Packaging Systems partnered with Comek, SRL to bring Comek's new, state of the art, packaging solutions to the US



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Concetti, an Italian manufacturer of automatic packing systems for bulk products, has been present on the US market since the 1990s and has installed more than eighty high quality systems for weighing, filling, closing and palletizing bulk products in bags and bulk bags throughout the United States.

To be even closer to our customers, in 2012 a subsidiary, Concetti North America, was established in Hoschton, Georgia, specialized in marketing, technical assistance and spare parts supply for the sector.

The expert Concetti North America sales team has been building on the technical expertise and passion for mechanics that has characterized the company since 1975, providing manufacturers with solid expertise in the packaging of even the most difficult bulk materials, identifying innovative, reliable and custom technological solutions.

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DVP Vacuum Technology, one of the main players of the vacuum technology sector for almost fifty years, competes on a global scale in the production of Vacuum Pumps and Compressors, which can be used in packaging and food sectors. Based in San Pietro in Casale (Bologna, Italy), DVP has branches in Germany, Spain, United States of America and Brazil and a widespread sales and service network in every continent.

Listening and caring of the customer represent a real business mission and reach the highest levels in unique solutions: products and processes customized upon specific requests and tailored thanks to the research of DVP LAB, an innovative laboratory that stands out as a real technological minihub.





## EMS GROUP (EMMETI)

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In 2019 five global leaders in product handling solutions joined forces to create EMS Group. EMS is a global OEM leader specializing in complete lines, or stand-alone machines, for hollow glass, plastic & metal containers, as well as cartons, cases, trays, pouches, kegs and other packages. EMS Group brings clients a collective 200 years of industry knowledge, technical capability & experience. Attention to detail, proven accelerated ROI, an emphasis on efficiency & reliability, coupled with the flexibility to adapt our systems to meet our client's application specific needs is what differentiates EMS Group's equipment from the other OEM standards.

**GLASS:** Cold-end solutions for the hollow glass industry: conveying lines, palletizing/depalletizing solutions, robotic systems.

**PET:** Air Conveying Systems – Table Top Chain Conveyors & Palletizers, End-of-Line equipment for handling any kind of empty plastic container.

**CAN MAKING:** End-of-Line solutions for can manufacturers, with palletizing/depalletizing and handling solutions for tinplate, aluminum and composite cans.

**BEVERAGE:** Palletizers, depalletizers, conveyors, and case packers for the beverage sector, as well as for wine, beer, spirits soft drinks and oil, including integrated bottling lines for glass, metal & plastic packages.

**FOOD & PET FOOD:** Conveyor systems for handling and palletizing foods & pet foods, including robotized systems and complete lines for metal/ glass/ plastic containers as well as full bags/ crates/ cartons / bundles.

**AUTOMATED WAREHOUSING:** A wide range of Stacker Cranes (AS/RS Systems) for the storage and handling of various sizes and weights of boxes, crates, and pallets; energy-saving automated technology for single & multiple warehouse modules



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A complete range of machines, for the application of shrink sleeves, that combines the high level of Italian mechatronic solutions with a unique efficiency and an excellent production reliability: speeds range between 3,000 bph and 72,000 bph. We offer to our customer a total solution including product handling technology to satisfy a range of requirements:

- line layout including the Finpac System,
- standard and customized conveyor solutions,
- dryers,
- steam generation,
- sleeve specifications.



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For the last 70 years Fabbri Group has been market leader in the fresh food packaging with its unique offer of machines, films, software and service.

We believe our attention has always pivoted around the concept of sustainability; our original focus to food shelf life extension has, more recently, been supported by continuous efforts in providing the market with environmentally innovative products.

We cater for everyone, retail, industry and big to small food processors covering all food markets. The Fabbri stretch wrappers, tray-sealers and films protect and preserve the freshness of billions of products every year: meat, fruit, vegetables, dairy, fish, vegetarian and vegan products, delicatessen...



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IDM Automation Srl is a Company specialized in projecting and realizing cosmetic machines.

Flexibility, the force point of the Company, allows at IDM Automation Srl to satisfy specific request and to become Partner of the Companies that have as objective production process automation.

Our Company is born thanks to the partnership and strict cooperation between automation and cosmetic companies.

IDM Automation Srl realizes functional systems based not only on the productivity and the quality of the final product, but also on the using and cleaning easiness system for the operators.

Recently, in response to the COVID-19 emergency, IDM Automation Srl has also extended its production range to the design and construction of machines in the pharmaceutical sector.



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Bespoke systems and solutions for every requirement.

Packaging for small and large productions.

Ilpra has been operating in the packaging sector for more than 60 years.

The experience, the presence on the market and the specific skills in the packaging sector acquired in over 60 years of activity are the best guarantee of quality of the solutions and products that we offer to our customers.

Our packaging machines are entirely designed, manufactured and tested in our plants in Mortara, Italy. The decision not to relocate any activity and control the entire production process has allowed us to become an undisputed market leader, in Italy and worldwide.

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J Pack is an Italian manufacturing Company with over 20 years of experience in the packaging industry. Our range includes tabletop machines for the retail market and take-away chains as well as semi-automatic and automatic solutions suitable for MAP and Skin technology conceived for increasing the shelf life of the products. The Company is also actively involved in sustainable packaging offering to its customers a wide range of compostable and recyclable solutions for food packaging. High technological investment and attention to each step of the production process mean that our machines are able to meet the varied needs of a constantly growing market and, therefore, are an expression of the most authentic Made in Italy.



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Since 1970 Lawer is a global weighing systems manufacturer and provides products, solutions and services to increase the reliability, safety and efficiency of dosing and dispensing operations for powders ingredients. Since 50 years the quality of the products and services and the continuous investment in developing technology allowed to supply thousands of systems. The weighing process of micro-ingredients guarantees precision, quality, repeatability and traceability of the operations carried out as well as perfect hygiene and safety in handling. LAWER supports the food industry with automatic powder micro-ingredients weighing systems, which guarantee high productivity, constant quality and complete process traceability and at the same time eliminate the "human error" factor. We propose weighing/packing systems with single double or multi scale technology.





## ➤ LM SPA

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Since 1975, LM has developed the reputation as one of the largest suppliers of material handling systems, dividers and conveyors in both the European and international markets. Our growth comes through our ability to remain innovative by applying solutions of our experience to the new needs presented to us by our Customers.

All the equipment and solutions provided by LM play fundamental roles in a broad range of packaging and process lines, improving product flow efficiencies that were previously bottlenecks for the entire production chain.

Thanks to the high adaptability, our dividers/combiners, conveyors and curves can be used in many different fields as packaging, food processing, beverage, confectionery, dairy, pharmaceutical and chemical industry, and logistics.





## > MINIPAN S.R.L.

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MINIPAN designs and manufactures tailor-made machines and industrial lines for the bakery industry. Founded in 1957 in Massa Lombarda, Italy, the company is specialized in highly automated make-up solutions for processing a wide variety of baked goods.

1. **SPECIALITY BREAD:** from a wide range of extremely highly hydrated recipes (batards, baguettes, ciabatta, artisan focaccia and pizza), to sandwich rolls and tin bread passing
2. **BREAD SNACKS:** from breadstick to taralli, from flatbread to crackers.
3. **COOKIES&CAKES:** Deposited, wire-cut, long extruded and co-extruded cookies and bars, biscotti, healthy bars, cup-cakes, sponge cakes and lady fingers.
4. **GLUTEN FREE BREADS AND COOKIES:** pizza shells, baguette and ciabatta, focaccia, bread snacks, flat breads, crackers, biscuits and cookies, sponge cakes and muffins.



## > MP ELETRONICA SRL

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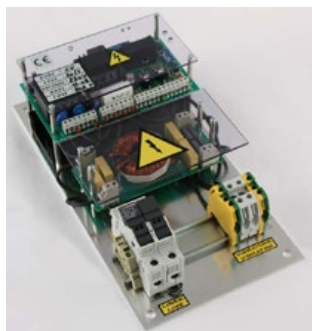
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MP Elettronica designs and sells electronic circuits for electromagnetic systems used in various industries such as packaging, automotive, food and pharma. It has been present on the market for over 35 years and is certified ISO 9001: 2015. MP Elettronica is established in the field of electromagnetic vibration thanks to the innovative technical solutions offered, both for solid-state and multi-frequency controller, with a range between 3 and 70 Amps, with the possibility of having amplitude sensor. Fast deliveries and continuous technical assistance as well as the high reliability of the products have enabled MP to acquire market shares all over the world.



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Since 1973 Omag has been designing and developing packaging machines for the food, cosmetic and pharmaceutical industries.

A wide range of vertical and horizontal packaging machines, using continuous and intermittent movements, for powdery, granular, liquid and pasty products in 3 or 4-side sealed sachets, stick-pack and doy-pack.

Every machine is customizable, can easily pack a wide range of products in different pouches dimensions and sizes and can be designed on one or more packaging lanes according to customer's indications about speed and production. Omag machines can be completed with robot counting and feeding systems, cartoning machines and customized with a large variety of optionals. In recent years we have focused on the opportunities offered by industry 4.0 and energy saving: we use a series of software implemented on our packaging machines to comply with regulations in terms of traceability, safety, quality and interconnection with company information systems.



## > RICCIARELLI

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RICCIARELLI SpA is the most important name in the packaging sector thanks to a client portfolio that reaches out to five continents, thanks to its experience and professional proficiency, fully understanding and anticipating the requirements of an ever evolving market, and the capacity of turning them into innovative and efficient solutions.

Through continuous development and research process, the company has constantly increased its activity, covering many product sectors, designing and producing increasingly complex and sophisticated packaging and palletizing machines.

Ricciarelli provides solutions to clients interested in offering consumers more and more endearing packages that stand out on the shelves.

With a keen eye on market evolution, Ricciarelli has embraced change and developed machines to package food products in paper packaging as well.

The latest Ricciarelli machines include:

- IR30: automatic case packer for bricks and pillow bags for short goods, speed: 30 cases/minute
- G12RC140: packaging for spaghetti in carton boxes, speed: 120 carton boxes/minute
- VS150: high speed bulk machine up to 50 bags per minute with 4 pounds, or up to 30 bags per minute with 10 pounds.



## ➤ S.T.V. DI SALATI GIOVANNI SNC

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STV, with more than 40 years' experience, is a leading company specialised in the project and manufacturing of machines for the agro-food packaging industry.

We are leaders in packaging in glass jars/bottles, tin cans, plastic containers, PET of a wide variety of food products including:

Vegetables in oil/vinegar/brine

Fruits in syrup, marmalade, jams and honey

Dense products: Tomato based products (paste, sauces, ketchup)

Baby food

Fish in oil/brine

STV also manufactures:

Thermal treatment systems for beverages (wine, champagne, fruit juice, soft drink, beer etc.) in glass bottles, plastic containers, tin cans,

Customized lines and machines for product preparation (mixing and cooking tanks, brine preparation units, dosing systems for aromas)

Product filling: piston fillers (piston fillers for dense products, vacuum fillers for governance liquids)

Jar Cappers: capping machines for Twist-Off caps with and without automatic feeder.



## ➤ SELENE SPA

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Selene has been exporting flexible packaging products for more than 60 years, combining product quality with a sustainable production approach.

Over 10 years ago we developed a circular supply chain for the production of sustainable products that aim to drastically reduce CO2 emissions into the atmosphere.

Selene has built a new production plant, dedicated to the recycling of used plastic material, giving it a second life and reducing waste, water and energy consumption.

Today, Selene is one of the most Technically Advanced European manufacturers in the production of flexible packaging for industrial use and Technical film; in particular FFS tubes, Stretch Hood and Label Face stock film.





## > **SENZANI** **BREVETTI SPA**

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Senzani Brevetti SPA manufactures automatic packaging machines and complete lines for primary and secondary packaging: vertical and top-load cartoners, side load, top-load and wrap-around case packers, robotic systems and palletisers. Senzani Brevetti SPA is leader in vertical cartoning and is always at the forefront with cut edge technology in automatic packaging. Multiple packaging styles have been handled, from pre-glued cartons or flat blanks to RSC American cases or wrap around; as for the direct fill of diverse types of products to be packed like short-cut pasta, household detergent powders, cereal, petfood and other, or ready packed doypack pouches, coffee capsules and many others. Born of the entrepreneurial expertise of Iro Senzani, in 1953 the Senzani Brevetti production begins and today the company has consolidated and inexorable values tied to the entire production. Product quality, flexibility, research and technological innovation, and customer-oriented solutions are the characteristics of each machine manufactured and of each integrated solution. The progress and success achieved in 65 years of activity mean that today Senzani Brevetti can satisfy its customers, taking advantage of the company's aptitude for innovation combined with high-level personalisation of the solutions designed.





## > STALAM

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Established in 1978, STALAM is the world leader in the development, design and manufacture of radio frequency equipment for the drying and thermal processing of raw materials, intermediates and finished industrial products.

Many innovative applications of the radio frequency technology were introduced to the food industry for the first time by stalam on a truly industrial scale, like the rapid defrosting of frozen fish, meat and vegetables, the pasteurisation and sterilisation of either solid packaged food or liquid products, the disinfestation and sanitisation in bulk of dry agricultural commodities, aromatic and medicinal herbs, etc.

More than 2500 stalam machines are in operation in more than 60 countries, having rated output power values ranging from 3 to 450 kw.





## ➤ UNITECH SRL

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Manufacturer of fully automatic stretch wrapping machines, pallet handling systems, automatic strapping machines and high-speed rewinding machines.

We have become a point of reference for customers that need tailor made and innovative solutions for end of line. Our experience since 1995, state-of-the-art technology and a dynamic technical team are all elements that enable us to provide support to satisfy the diverse and wide range of our customers' needs.

Our main goal is to continue developing new solutions in cooperation with our customers and partners. Our qualified engineering and manufacturing groups guarantee on-time and on-budget delivery of our systems and provide a prompt and professional field service during installation, commissioning, inspections, routine maintenance and system updates and upgrades.



## > ZAMBELLI SRL

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Zambelli, located in the so called Packaging Valley near Bologna, designs and manufactures automatic packaging machines.

Within Food & Beverage, it has developed customized technologies for many industries such as coffee, pet food, baby food, ice cream and dairies, home and personal care. Over the years Zambelli has also designed solutions for industrial applications as packaging of bearings and welding electrodes.

50 years of business and continuous development of customized projects have allowed the expansion of its machine portfolio, which today includes: shrinkwrappers, case packers, cartoners, robotic systems and palletizers.

To fully satisfy its customers, Zambelli offers also the following services: design, installation, technical documentation in many languages, spares and maintenance, updates, training for technicians and operators.



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